



## **AEC Design Group Wins AutoDesk ‘Platinum Club’ Sales Award**

GAITHERSBURG, MD, Apr 9, 2009 – AutoDesk has inducted AEC Design Group, the developers of CADPIPE and ArTrA software, into their 2009 Platinum Club, an honor held for the top software sales and growth companies in the Americas.

"The Platinum Club inductees have performed at a consistently high level, in spite of the economic challenges," says Steve Blum, Autodesk Senior Vice President of America's sales. "They continue to deliver world-class service and technical expertise to help customers fully experience their ideas virtually through Autodesk solutions."

AEC Design Group was specifically recognized for Top ISV Partner Product Sales Growth in North America. AEC attributes this accomplishment to an increased interest in their ArTrA BIM software that works with AutoDesk Navisworks files. "Contractors are starting to realize the benefits of conducting their project coordination and information management in a 3D environment," says Paul Hutchins, General Manager of AEC. "This has led to a direct increase in AutoDesk Navisworks sales."

ArTrA accomplishes this by providing the potential for a virtual information model to be handed from a Design Team (architects, surveyors, consulting engineers, and others) to Contractor and Subcontractors, and then to the Owner, each adding their own additional discipline-specific knowledge and tracking of changes to a single 3D model. ArTrA utilizes a unique interface between 3D CAD models and all project documentation, allowing users to view, interrogate and link documents to models, without the need for any CAD software. ArTrA does this by using the AutoDesk Navisworks engine which has the ability to extract graphics and the associated design data from all the leading 3D CAD packages.

### **About AEC Design Group**

AEC Design Group develops and distributes AutoCAD-based software products (CADPIPE) for the Process Piping, Commercial Piping, HVAC, Electrical and steel construction industries. They also developed ArTrA, a unique BIM solutions platform independent interface that links 3D CAD models, design data, and documentation.

For more information, please visit [www.cadpipe.com](http://www.cadpipe.com).